

Message Text

LIMITED OFFICIAL USE

PAGE 01 LAGOS 01919 151616Z
ACTION AF-10

INFO OCT-01 ISO-00 EB-08 /019 W
-----025170 151724Z /40

P R 151400Z FEB 78
FM AMEMBASSY LAGOS
TO AMEMBASSY BRUSSELS PRIORITY
INFO SECSTATE WASHDC 6514
USDOC WASHDC
AMCONSUL KADUNA

LIMITED OFFICIAL USE LAGOS 1919

BRUSSELS FOR COMMERCIAL ATTACHE

E.O. 11652: N/A
TAGS: BEXP, NI
SUBJECT: NIGERIAN FEDERAL SUPERPHOSPHATE FERTILIZER COMPANY
TENDER FOR SULPHUR

REF: LAGOS 01309 (NOTAL)

1. WOULD BE GRATEFUL IF YOU COULD PASS FOLLOWING INFORMATION TO
MR. GERARD DE LA VALLEE POUSSIN AT PHILIPP BROTHERS, 5 PLACE DU
CHAMP DE MARS, IXELLES, TELEX 21622 PHIBRO BELGIUM:

A) MR. H.K.E. WILSON-ITEKE, TECHNICAL DIRECTOR, FEDERAL
SUPERPHOSPHATE FERTILIZER COMPANY (FSFC), GAVE US FOLLOWING
DETAILS ON REQUIREMENTS FOR SULPHUR AS WELL AS PHOSPHORIC ACID.
SULPHUR 99.5 PERCENT, AE ZERO PERCENT, TE ZERO PERCENT, THREE
THOUSAND TONS PER SHIPMENT. PHOSPHORIC ACID P205 52-54 PERCENT,
THREE THOUSAND TONS PER SHIPMENT. SULPHUR TO BE SHIPPED IN
110 POUND SACKS, PHOSPHORIC ACID IN 15 GALLON PLASTIC
CONTAINERS. QUOTATION COST AND FREIGHT. PRIORITY BERTHING
WILL BE ARRANGED AT IJORA COAL WHARF IF SHIP NOT MORE
THAN 4500 TONS AND DOES NOT DRAW MORE THAN 17 FEET OF WATER.
RECEIVING AND SHIPPING AGENT IS TRIANA IN APAPA. PREVIOUS
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EUROPEAN SOURCE OF SULPHUR WAS ROTTERDAM VIA IMPERIAL
CHEMICAL INDUSTRIES LIMITED, NIGERIA. NO PREVIOUS
SOURCE OF PHOSPHORIC ACID.

B) FSFC HAS ALSO ADVERTISED IN LOCAL PAPERS THAT IT
HAS SURPLUS SULPHURIC ACID (H2SO4) FOR SALE, 98.5 PERCENT
TECHNICAL GRADE. CONTACT FSFC SALES AND PURCHASING MANAGER.

C) MANKOWSKI INFORMS YOU THAT EGBE SAID CEMENT

QUOTATION SHOULD BE DOLLARS 48 COST AND FREIGHT. EGBE'S PARTNER IN CEMENT IS LYNTRACO. MANKOWSKI ALSO SAYS ASSISTING COMALAIT WILL BE DIFFICULT SINCE FIRM SENT TWO PRO FORMA INVOICES WITH DIFFERENT PRICES AND DIFFERENT QUANTITIES WITHIN TWO DAYS, OFFERED SAMPLES WITHOUT LABELS.

2. DECONTROL UPON RECEIPT.
EASUM

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NNN

Message Attributes

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Current Classification: UNCLASSIFIED
Concepts: n/a
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Draft Date: 15 feb 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
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Disposition Date: 20 Mar 2014
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Disposition Reason:
Disposition Remarks:
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Litigation History:
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Subject: NIGERIAN FDDERAL SUPERPHOSPHATE FERTILIZER COMPANY TENDER FOR SULPHUR
TAGS: BEXP, NI
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Type: TE
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Review Markings:
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